

# *The 2into3 Quarterly Recruitment Monitor*

## *Q3-2018*

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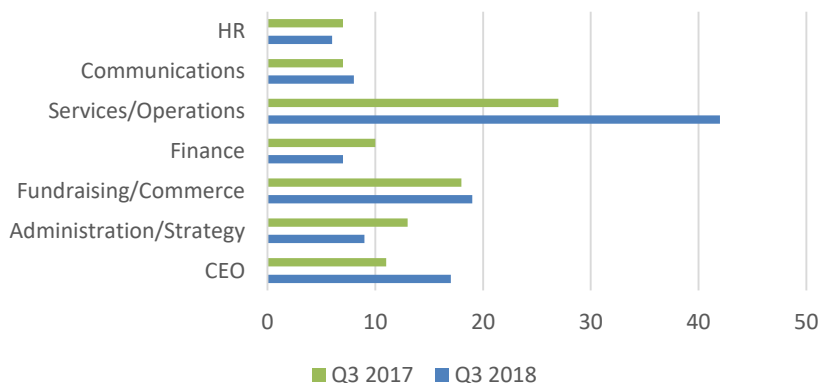
*2into3 is committed to ensuring the continued success of the not-for-profit sector. Our Quarterly Recruitment Monitor tracks trends and provides insights on management level recruitment within the sector.*

## Recruitment Overview

Management roles in the not-for-profit sector:

**105** ↑ 13% increase on Q3-2017

### Roles Advertised by Function

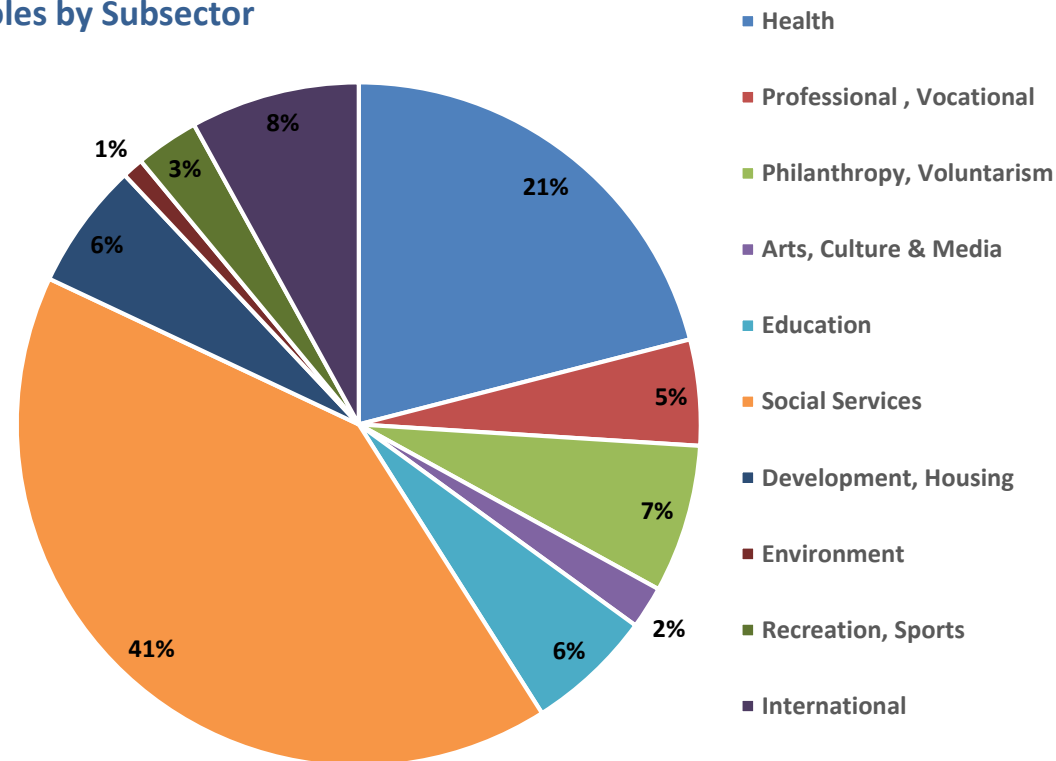


- Operations/Services roles continue to be the most commonly advertised management positions within the sector. This trend has been found in all but two of our Quarterly Recruitment Monitors (Q1-2017 and Q1 2018).
- The number of CEO roles advertised in Q3 2018 (17) was much higher than the number of positions in Q3 2017 (11).

## Recruitment by Subsector

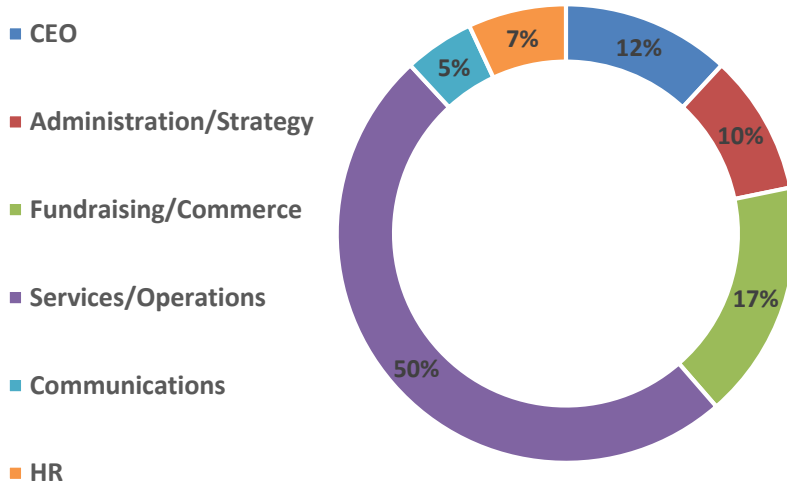
***The Social Services subsector was most active in advertising management level positions (41% of roles identified). This has been seen in all of 2018's recruitment monitors thus far.***

### Roles by Subsector

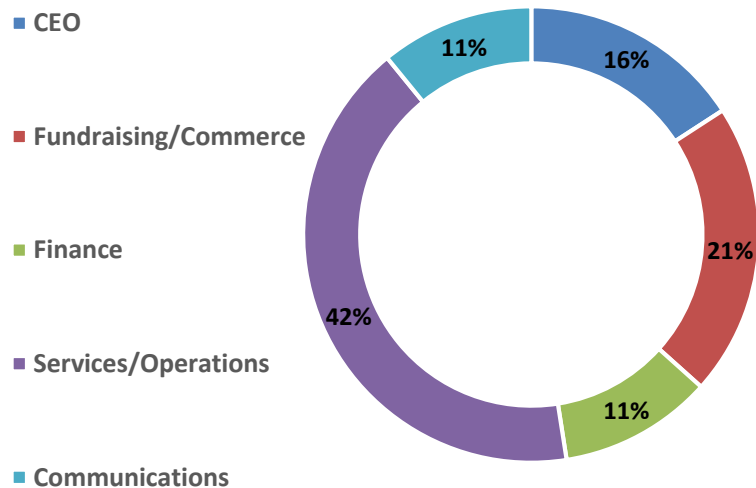


## Subsector Highlights

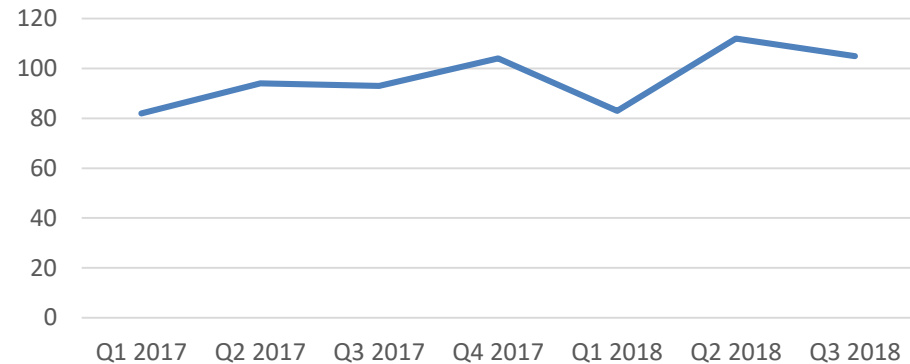
### Roles in the Social Services Subsector



### Roles in the Health Subsector



Total Roles by Quarter Since Q1 2017



## Methodology

Information from for this report has been collated from the following:

- Active Link
- Irish Jobs
- Irish Times Executive Jobs
- The Charities Institute of Ireland
- The Wheel
- LinkedIn
- Irish Sport Jobs

## About 2into3

2into3 is the leading recruiter of management-level talent in the not-for-profit sector and is committed to ensuring organisations have strong leadership.

2into3's knowledge, reputation, expertise and processes ensures that we can deliver for our clients. From January 2018 to date, 2into3 has filled 15 senior roles, securing an average of 62 applications for all recruitment assignments.

*Sourcing and retaining talent is key to a vibrant and effective sector. This section provides an update on notable appointments within the not-for-profit sector in 2018.*

## Health

### Róisín Duffy – CEO

- Róisín was appointed CEO in July, bringing more than 20 years' experience in leadership, fundraising and communications. She is committed to advocating on behalf of people living with MND, their families and carers.



## Social Services

### Sarah Reeves – Director of Human Resources

- Sarah is an accomplished professional with over 14 years' experience in HR. She will undoubtedly thrive within DePaul, a charity dedicated to helping those who are homeless or at risk of homelessness



## Education

### Gordon Jamieson – Head of Corporate Fundraising

- Gordon joined RCSI in August. His role entails building and maintaining strong, impact relationships with corporate organisations behalf of RCSI.



## International

### Caoimhe de Barra - CEO

- In August, Caoimhe de Barra was named as Trócaire's new CEO. Reflecting on her appointment, Caoimhe noted - *'Trócaire is deeply embedded in Irish culture and is an organisation people in Ireland are rightly proud of.'*

